



Hospice 101: It's About Living

Educational Lecture on Hospice

Learn. Communicate. Ask Questions.

Guest Speakers

- ★ Brandon Hoopes, LMSW, MBA, Keystone Hospice Administrator
- ★ Lenny Jensen, MSN, FNP-C, President
- ★ Sue Murphy, RN, CHPN, Lead Hospice Nurse
- ★ Your Community Liaison



Overview for Discussion

1. What is Hospice?
2. Understand the Medicare Hospice Benefit
3. How Hospice Works
4. Hospice & Facility Relationship & Communication
5. Questions & Discussion





What is Keystone Hospice?

★ The Keystone Mission

- Changing hospice by promoting a healthy transition through the end of life by an exceptional TEAM who cares.
- Changing lives by embracing each breath until the very last.

★ Keystone Vision

- Changing Hospice. Changing Lives. Continually finding the WHY.

★ Keystone Core Values

Be Compassionate
Exemplify Integrity
We Honor Veterans

Be Creative
Be Curious
Go Above and Beyond

Be Focused
Demonstrate Balance

What is hospice?

*Brandon Hoopes, LMSW, MBA
Keystone Hospice Administrator*



What is Hospice?

★**Hospice is** a philosophy of care that emphasizes the importance of living each day to the fullest in ways that are personal and meaningful; and receiving support and guidance in learning to accept death as a natural part of life.

★**Hospice is** wherever the patient calls home.

- Private residence/Home
- Assisted Living Facilities
- Adult Care Homes
- Skilled Nursing Facilities

History of Hospice



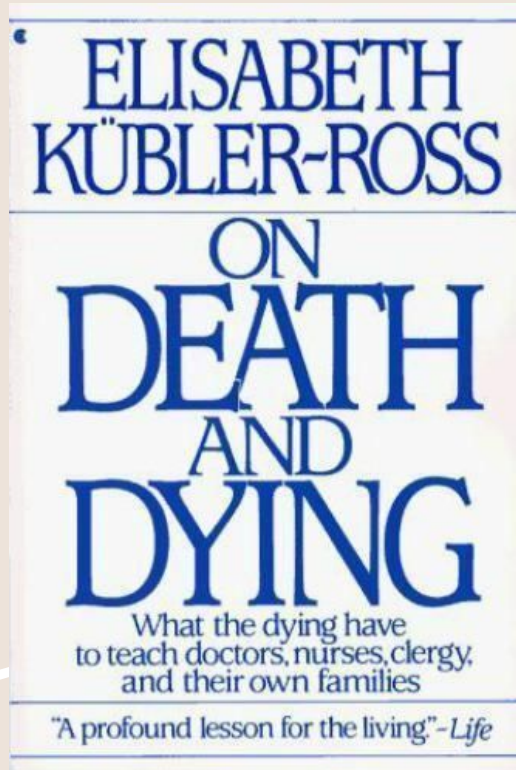
- ★ The term “hospice” can be traced back to medieval times when it referred to a place of shelter and rest for weary or ill travelers on a long journey.
- ★ The name was first applied to specialized care for dying patients by physician **Dame Cicely Saunders**, who began her work with the terminally ill in 1948 and eventually went on to create the first modern hospice—St. Christopher’s Hospice—in a residential suburb of London.

History of Hospice in the United States

- ★ In 1974, with the help of two physicians, **Florence Wald** founded Connecticut Hospice in Branford, on the outskirts of New Haven.
- ★ In the United States, hospice was originally run by volunteers who cared for dying patients.
- ★ In the 1980s, Medicare authorized formal hospice care



Bringing Awareness to Death & Dying



In 1969 **Elizabeth Kubler-Ross** wrote “On Death and Dying” and is credited with the expansion of the hospice movement.

Book: “On Death and Dying”

- (1) Took death out of **secrecy** and into public **awareness** and discussion for the first time.
- (2) Stated that care in **home** was preferable over institutional care.
- (3) Argued that patients should be able to participate in decisions regarding their treatment.

Goals of Hospice Care

- ★ The goal is **palliative**, not curative and aimed to the relief of suffering and enhancing quality of life.
- ★ Palliative care manages physical pain, social suffering and spiritual pain.
- ★ Hospice neither hastens nor postpones death.
- ★ A **team** approach is used to address the needs of patients and their families.

A Few More Primary Goals

- ★ Supporting and guiding patients and families through the difficult interpersonal and psychosocial issues and helping them with finding closure.
- ★ Respecting personal, religious, spiritual, and cultural values.
- ★ Assisting patients and families reaching financial closures (living will, trust, advance directive, funeral arrangements).
- ★ Providing bereavement counseling to the mourning loved ones after the death of the patient for a minimum one year after death

Hospice is NOT..

- ★ Hospice *is not* only for the last 3 days of life.
- ★ Hospice *is not* a physical place where patients go to die.
- ★ Hospice *is not* only for cancer patients.

Hospice DOES not..

- ★ Hospice *does not* deal only with pain management.
- ★ Hospice *does not* discriminate based on age, gender, race, or religion.
- ★ Hospice *does not* participate in or encourage euthanasia.

Why Choose *Hospice*?

★ Hospice provides the care that most Americans say they want:

- Die in their own homes.
- Free of pain.
- Surrounded by family and loved ones.

★ Most patients and families say their primary complaint with hospice care is they wish they had of received hospice services ***sooner.***

Most Common Diagnoses Referred to Hospice

- ★ Cancer
- ★ Lung disease (chronic obstructive lung disease, COPD)
- ★ Heart disease, congestive heart failure
- ★ Stroke
- ★ Coma
- ★ Advanced liver disease, cirrhosis
- ★ End-stage kidney disease
- ★ Dementia (Alzheimer's or other types)
- ★ Advanced neurologic diseases (Parkinson's disease, ALS)
- ★ Human immunodeficiency virus (HIV)/AIDS

Criteria for Admittance to Hospice

- ★ Initial certification for hospice requires the approval of **two physicians**; the **hospice medical director** and the **patient's attending physician**.
- ★ The patient and family choose a **palliative** plan of care, rather than **curative** treatment.
- ★ The patient lives **within** the hospice service area.
- ★ There is a **primary caregiver** available.

MEDICARE
— & YOU —

Hospice

Understanding the Hospice Benefit

*Lenny Jensen, MSN, FNP-C
President*

Who Pays for Hospice?

- ★ Medicare-83%
 - ★ Medicaid-5%
 - ★ Private Insurance-9%
 - ★ Other-3%- generally indigent care/pro bono
-
- ★ Medicare Beneficiaries must elect the Medicare Hospice benefit.
 - ★ In doing so they agree to forgo Medicare coverage for conventional treatment for the terminal illness.
 - ★ Medicare continues to cover items and services unrelated to the terminal illness.

Medicare Payment for Hospice

- ★ Daily rate to hospice providers for each day a beneficiary is enrolled in hospice.
- ★ The hospice assumes all financial risk for costs and services associated with care related to the patient's terminal illness.

Services Provided Under the Medicare Hospice Benefit

- ★ Depend on patient's needs and medical condition:
 - Routine assessment and evaluation
 - Routine nursing visits
 - Spiritual counseling
 - Social Worker evaluation
 - Hospice Aide Services
 - Volunteer Services
 - Additional personnel
 - Medications
 - Durable Medical equipment
 - Medical supplies

Curative Treatment

- ★ Generally, therapies that are thought to be a cure for the underlying hospice condition are not offered.
(Chemotherapy, radiation, blood transfusion, dialysis, etc.)
- ★ In rare cases such therapy is offered to relieve intractable symptoms for a palliative reason.

Four Types of Hospice Care

Differences in Billing

- ★ Routine Home Care
- ★ Respite
- ★ Continuous Care
- ★ General Inpatient Care



Defined Benefit Periods

- ★ Two benefit periods of 90 days each
- ★ Followed by an unlimited number of 60 day periods
- ★ A patient can Live Discharge or Revoke services at any time

When is a Face to Face required?

Who is eligible to perform a Face to Face?

Eligibility for Hospice Care

- ★ As a general guideline, hospice is recommended for a patient with a terminal disease with a life expectancy of six months or less if the disease runs its normal course
- ★ Hospice eligibility should not be confused with length of service as there is no time limit to hospice services
- ★ Eligibility is based on disease specific criteria and the patient's functional abilities and physical signs and symptoms.

Admission Criteria

- ★ Initial certification for hospice requires the approval and written order of the patient's attending physician.
 - PCP, Hospitalist, etc.
- ★ The patient and family choose a palliative plan of care, rather than curative treatment.
- ★ The patient lives within the hospice service area.
- ★ There is a primary caregiver available.

What if the hospice beneficiary resides in a Nursing Home?

- ★ Medicare will pay for care related to the terminal illness.
- ★ There must be a contract between the nursing home and the hospice providing the care.
- ★ The Medicare hospice benefit does not cover room and board in a nursing home.



HOW HOSPICE WORKS

*Sue Murphy RNCM, CHPN, Lead Hospice
Nurse*

Generating Referral, Eval, Admit

★ Referral

- Primary care provider
- Hospital
- Facility staff
- Family

★ Eval/EOB

- RMCM to evaluate patient to see if they are hospice appropriate
- Explanation of hospice benefits to the patient and family

★ Admit

- Paperwork is signed and patient is brought on to service if appropriate

The Care Team

- ★ Attending Physician
 - PCP or Hospice MD
- ★ RN Case Manager
- ★ LPN
- ★ Social Worker
- ★ Chaplain
- ★ Hospice Aide
- ★ Volunteer
- ★ Veteran's Coordinator

Complementary Therapies



- ★ Massage Therapy
- ★ Acupuncture
- ★ Aroma Therapy
- ★ Pet Therapy
- ★ Music Therapy

Services Possible in Conjunction with Hospice

- ★ Wound Care
- ★ Personal Care
Services
- ★ Physical Therapy

Services Not Possible in Conjunction with Hospice

- ★ Home Health
- ★ Rehabilitation in SNF

Billing Conflict

Interdisciplinary Group Meetings

- ★ IDG takes place every 14 days
- ★ Composed of most individuals involved in patient's care
- ★ Discuss patient's care, active issues, overall plan of care
- ★ Opportunity to discuss details with physician

Medications



- ★ Ekit Medications
- ★ Bowel Medications
- ★ Pain Management
- ★ Anxiety Medications
- ★ Medications related to patients diagnosis



END OF LIFE EDUCATION

- ★ Signs & Symptoms
- ★ Transitioning
- ★ Active
- ★ Passing
- ★ What happens next?

Bereavement Care

- ★ Family
- ★ Staff
- ★ Bereavement Bears



A photograph of a healthcare worker in light blue scrubs holding the hand of an elderly man in a white shirt. The worker is smiling and looking down at the man's hand. The man is looking up at her with a slight smile. The background is a bright, out-of-focus indoor setting. Overlaid on the image is the text 'HOSPICE & FACILITY RELATIONSHIP' in large, bold, dark grey capital letters, and 'Community Liaison' in smaller, bold, italicized black capital letters below it.

HOSPICE & FACILITY RELATIONSHIP

Community Liaison

Hospice & Facility Relationship

- ★ Our #1 Goal: Quality of Care
- ★ We are on the same team
- ★ Communication is key
- ★ What more can we do for you?



Questions & Discussion

